

WHAT IS CLAIMED IS:

1. A process for performing administrative functions connected with a sales-related database comprising the steps of:

receiving updated information for the sales-related database in a file

configured in a predetermined format;

saving the configured file containing the updated information to the sales-related database; and

uploading the sales-related database to a web-based database using an administrative tool.

2. A system for performing administrative functions connected with a sales-related database comprising:

means for receiving updated information for the sales-related database in a file configured in a predetermined format;

means for saving the configured file containing the updated information to the sales-related database; and

means for uploading the sales-related database to a web-based database using an administrative tool.

3. The system of claim 2 wherein the administrative tool comprises means for transmitting a file to update information in the sales-related database.

4. A system for performing administrative functions connected with a sales-related database comprising:

a user login module for restricting access to the system;

a database access module for accessing data stored in the sales-related database and for reading one or more configured files; and

a file upload module for uploading data to the sales-related database and the system.

5. The system of claim 4 further comprising a report building module for presenting data in one or more predetermined formats and for generating one or more reports.

6. The system of claim 4 further comprising a broker operations module for updating broker information in the sales-related database.

7. The system of claim 4 wherein the file upload module further comprises a form generator to generate preconfigured forms for receiving one or more information updates.

8. The system of claim 7 wherein the file upload module further comprises a file upload servlet module for transmitting the information updates received in a preconfigured format to the database access module to be read as a configured file and to update the data stored in the sales-related database.

9. A process for performing administrative functions connected with a sales-related database comprising the steps of:

receiving login information from a client system;

determining if the login information is valid;

transmitting an administrative functions home page to the client system if the login information is valid;

receiving a function link selection from the client system;

determining which function link was selected;

displaying an administrative function screen corresponding to the function link selected;

receiving updated information in a predetermined format; and

updating the sales-related database to store the received updated information.

10. The process of claim 9 wherein the step of displaying an administrative function screen comprises displaying a broker list screen if a broker list update function is selected.

11. The process of claim 10 further comprising the steps of:

receiving a broker administrative function link selection;

determining which broker administrative function link was selected;

deleting a selected broker if a delete link was selected; and

displaying at least one broker information screen if a delete link was not selected wherein the step of receiving updated information includes a sub-step of receiving updated information entered in the at least one broker information screen.

12. The process of claim 11 wherein the at least one broker information screen includes at least one of a broker detail screen, a broker contact information screen and a broker public key loading screen.

13. The process of claim 9 wherein the step of displaying an administrative function screen includes a sub-step of displaying a rate change screen if a rate change function is selected.

14. The process of claim 13 wherein the step of receiving updated information includes a sub-step of receiving updated information entered in the rate change screen.

15. The process of claim 9 wherein the step of displaying an administrative function screen includes a sub-step of displaying a report screen if a report function is selected.

16. The process of claim 15 further comprising the steps of:
receiving report type selection information;
receiving report fields selection information; and
generating a report.

17. The process of claim 16 wherein the report type selection information comprises at least one of visitor tracking, quotes actually requested, actual deals made during a time period, e-mail information, and broker status sheet.

18. The process of claim 9 further comprising the steps of:
receiving a quote engine link selection; and
determining which quote engine link selection was received;
wherein the step of transmitting the administrative functions home page comprises transmitting a first type database administrative functions home page if a first database selection was received, and transmitting a second type database

administrative functions home page if a second type database selection was received.

19. A system of performing administrative functions connected with a sales-related database comprising:

5 means for receiving login information from a client system;
means for determining if the login information is valid;
means for transmitting an administrative functions home page to the client system if the login information is valid;
means for receiving a function link selection from the client system;
10 means for determining which function link was selected;
means for displaying an administrative function screen corresponding to the function link selected;
means for receiving updated information in a predetermined format; and
means for updating the sales-related database to store the updated
15 information.

20. A process for updating information in a sales-related database comprising the steps of:

receiving an access request;
determining if the access request is valid;
20 receiving updated information if the access request is valid;
verifying the received updated information; and
replicating the sales-related database.

21. The process of claim 20 wherein the step of verifying the received updated information includes a sub-step of updating the received updated information in an administrative area.

22. A computer readable medium, the computer readable medium storing computer readable code executable to perform a process for integrating one or more updates into a sales-related database over a network, wherein the integrating process comprises the steps of:

receiving updated information for the sales-related database in a file configured in a predetermined format;

saving the configured file containing the updated information to the sales-related database; and

uploading the sales-related database to a web-based database using an administrative tool.

23. A computer readable medium, the computer readable medium storing computer readable code executable to perform a process for integrating one or more updates into a sales-related database over a network, wherein the integrating process comprises the steps of:

receiving login information from a client system;

determining if the login information is valid;

transmitting an administrative functions home page to the client system if the login information is valid;

receiving a function link selection from the client system;

determining which function link was selected;

displaying an administrative function screen corresponding to the function link selected;

receiving updated information in a predetermined format; and

updating the sales-related database to store the received updated information.

24. A computer readable medium, the computer readable medium storing computer readable code executable to perform a process for integrating one or more updates into a sales-related database over a network, wherein the integrating process comprises the steps of:

receiving an access request;

determining if the access request is valid;

receiving updated information if the access request is valid;

verifying the received updated information; and

replicating the sales-related database.

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